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EDUCATION SCHEDULE

On-line registration is now available by logging on to the chapter's website at aimetronny.com, then click on education for the complete schedule of courses. You may also register by phone by calling the chapter office at 866-966-3710 if you do not have internet access.

Basic Appraisal Principles (R1); February 25 – March 19 (Mon/Wed 5:45pm – 9:30pm 2/25, 27, 3/3, 5, 10, 12, 17, 19-exam)

Tuition: \$400

Location: The Real Estate Board of NY, 570 Lexington Ave., NYC

Instructors: Philip Ribolow, MAI and Howard Morris, SRA

Course 400; 7 Hour USPAP Update; Thursday, March 20th – 9am – 5pm

Tuition: \$195

Location: Association of the Bar of the City of NY, 42 W. 44th St., NYC

Instructor: David Scribner Jr., Ph.D., MAI

Basic Appraisal Procedures (R2); March 31 – April 23 (Mon/Wed 5:45pm – 9:30pm 3/31, 4/2, 7, 9, 14, 16, 21, 23-exam)

Tuition: \$400

Location: The Real Estate Board of NY, 570 Lexington Ave., NYC

Instructor: Howard Morris, SRA

Course 420; Business Practices & Ethics; Friday, April 11th – 9am-5pm

Tuition: \$195

Location: Association of the Bar of the City of NY, 42 W. 44th St., NYC

Instructor: David Scribner Jr., Ph.D., MAI

15 Hour USPAP; May 8 & 9 – 9am – 5pm

Tuition: \$295

Location: The Real Estate Board of NY, 570 Lexington Avenue, NYC

Instructor: Robert Smith, MAI

General Market Analysis & Highest and Best Use (State's G4 – required for state certification)

June 9 – 17 (June 9, 10, 16, 17 – Mon/Tues – 2 weeks, 9am-5pm)

Tuition: \$595

Location: Association of the Bar of the City of NY, 42 W. 44th St., NYC

Instructors: David Scribner Jr., Ph.D., MAI and James R. MacCrate, MAI

General Appraiser Sales Comparison Approach (State's G5 – required for state certification)

July 22 - 25 (Tues-Fri, 9am-5pm)

Tuition: \$595

Location: Association of the Bar of the City of NY, 42 W. 44th St., NYC

Instructors: David Scribner Jr., Ph.D., MAI and James R. MacCrate, MAI

Course 540; Report Writing and Valuation Analysis; August 18-22, 9am-5pm

Tuition: \$675

Location: Association of the Bar of the City of NY, 42 W. 44th St., NYC

Instructor: Dan Swango, Ph.D., MAI

Seminars:

Office Building Valuation: A Contemporary Perspective; Monday, April 28th – 9am-5pm

Tuition: \$225

Location: The Real Estate Board of New York, 570 Lexington Avenue, NYC

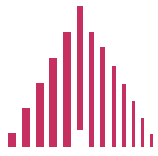
Instructor: Vincent M. Dowling, MAI

Forecasting Revenue; Tuesday, April 29th – 9am – 5pm

Tuition: \$225

Location: The Real Estate Board of New York, 570 Lexington Avenue, NYC

Instructor: Vincent M. Dowling, MAI



Appraisal Institute®

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The Metropolitan New York Chapter

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Metro NY Chapter 2008 Officers

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The Metropolitan New York Chapter of the Appraisal Institute

Presents...



“ONE ON ONE WITH LARRY SILVERSTEIN”

TUESDAY, MARCH 18, 2008

Club 101 / 101 Park Ave. @ E. 40th Street

Registration: 11:30am

Luncheon/Program: Noon – 2pm

\$75 Members/\$85 Non-Members

2 HOURS OF CE CREDITS HAVE BEEN APPLIED FOR TO THE STATES OF NY,
NJ AND THE APPRAISAL INSTITUTE

Reservations can be made on-line by credit card at aimetronny.com – click
on Events/Education, then click on event and register – OR via
e-mail to metronyai@aol.com. Any questions please call 866-966-3710.

Real Estate Economic Forecast Kicks Off 2008 Programs



The Metro New York Chapter of the Appraisal Institute began the new year with a breakfast and program co-hosted by Counselors of Real Estate. The program presented an expert overview of current economic conditions in the U.S. and New York City and expectations of how the year will unfold.

L to R: Brian Corcoran, Cushman & Wakefield; guest speakers Robert C. Lieber, Deputy Mayor of Economic Development, City of New York and Dr. Steven Cochrane, Moody's Economy.com; Chapter President Joel Leitner, Leitner Group

Don't miss our Education Schedule on the back page!

A Message from the President: A Look Ahead to 2008



Having celebrated the 75th Diamond Jubilee Anniversary of the Appraisal Institute in 2007, The Metropolitan New York Chapter of the Appraisal Institute is looking forward to continuing the strong momentum established in 2007 into this new year.

Having held our annual Holiday Party and Installation Ceremonies at Carnegie Hall in December, the Chapter's new officers and board of directors began planning a year of outstanding programs created with the goal of building knowledge about current real estate conditions and issues for both our professional appraiser members and real estate industry colleagues.

We began 2008 with an especially timely program at the end of January, a "Real Estate Economic Forecast". The breakfast event was co-hosted by Counselors of Real Estate and featured Dr. Steven Cochrane, Sr. Managing Director, Moody's Economy.com and Robert C. Lieber, Deputy Mayor of Economic Development, City of New York.

The subprime mortgage crisis and capital markets volatility have, as a surprise at this point to absolutely no one, created economic conditions of recession. The availability of financing has greatly declined in tandem with more stringent, tightened lending standards. Retail sales are down while foreclosures and defaults are on the rise.

New York City, however, continues to fare well. Closely tied to global markets and with no oversupply of office space due to speculative building, the commercial real estate market may be slowing, but remains stable. With professional

appraisers answering the age old question of "What is it worth?", these are interesting times for our profession.

On March 18th, we will be presenting a program featuring developer Larry A. Silverstein, who has been much in the news since 9/11 (he held the leases on the World Trade Center) and with his 7 World Trade Center and Freedom Tower developments.

We are also in the process of planning our Annual Conference which will be held on September 25th and address New York City sports, entertainment and infrastructure, changes and enhancements. As in previous years, our panel of speakers will include top real estate executives and, in 2008, top operational executives from various sports teams.

The Metropolitan New York Chapter, with the goal of succession planning for our Chapter, is also spearheading an initiative to increase the involvement of younger members of the appraisal industry, as well as introduce young professionals to the field of appraisal, with events designed with their interests in mind. In addition to our programs, we have a full schedule of educational offerings for Continuing Education Credits, and which also pave the way to achieving a coveted professional designation.

We invite appraisers and the real estate industry at large to visit our website, www.aimetronny.com, for current information, to join the Chapter as a member, or be a guest at any or all of our upcoming programs.

Sincerely,

Joel Leitner, MAI
Principal, Leitner Group, Inc
2008 President, Metropolitan New York Chapter of the Appraisal Institute.

Metro NY Chapter of the Appraisal Institute Installs 2008 Officers and Board

2008 officers and the board of directors were installed in December. Ruth A. Agnese of Appraisers and Planners, also a board member, oversaw the swearing in ceremonies.



L to R: 1st Vice President Matthew Mondanile, Cushman & Wakefield, Inc.; 2nd Vice President Kenneth Wong, Regional Appraisal Associates; Secretary Steven Schleider, Metropolitan Valuation Services; Kevin Brennan, Ernst & Young; Treasurer Theresa Nygard, KTR Valuation & Consulting Services; Brian Corcoran, Cushman & Wakefield, Inc.; Sharon Locatell, Brown Harris Stevens; President Joel Leitner, Leitner Group Inc.; Eric Haims, Jerome Haims Realty, Inc.; Steven Gottlieb, Deloitte & Touche; Helen Peng, Deutsche Bank; Gerald Sanders, Grubb & Ellis; Marilyn Weitzman, The Weitzman Group Inc.; Alan Perl, Metropolitan Valuation Services; Joseph Petrocine, Regional Appraisal Associates; Daniel Sciannameo, Albert Valuation Group NY, Inc.



DECEMBER 18, 2007 INSTALLATION DINNER AT CARNEGIE HALL



2007 Person of the Year Award

Eric B. Lewis, MAI of Cushman & Wakefield, Inc., was presented the honor of the "2007 Person of Year" award from Brian Corcoran, MAI.



CONGRATULATIONS to the new SRA member of the Metro New York Chapter!

Alice Palmisano, SRA was presented her SRA certificate by 2007 Chapter President, John M. Pearson, MAI.

Thank you to the following sponsors of the December 18, 2007 Installation Dinner:

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